

## Part A: Defining the Challenge

SPREAD	SCALE OR SCALE-UP
<p>Focus is on <b>replication of practice</b></p> <p>The dissemination of new ideas, that have been successfully implemented, across a broader range of contexts</p> <p>You might be facing a SPREAD problem if:</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> New practice or intervention is proven to be effective</li> <li><input type="checkbox"/> New practice or intervention is readily available</li> <li><input type="checkbox"/> Individuals seem hesitant to take up the idea</li> </ul>	<p>Focus is on <b>overcoming systems constraints</b></p> <p>Overcoming the institutional inertia and infrastructure issues that arise as new ideas spread to impact outcomes at the larger system level</p> <p>You might be facing a SCALE problem if:</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> There is a constraint in the system that will make it difficult for people to enact change reliably</li> <li><input type="checkbox"/> Additional resources are needed to enact intervention</li> <li><input type="checkbox"/> Implementation requires new tools, knowledge or behavior changes</li> <li><input type="checkbox"/> Systemwide policies, practices, or beliefs are impacting take up</li> </ul>

Describe the challenge you are facing disseminating learning or implementing a new idea or practice.

*We want to implement the LETRS training at our school to support teachers in utilizing strategies aligned to the science of reading. However, many teachers have set beliefs about students' capabilities and how to teach reading. The school also lacks the instructional materials to support new practices.*

IS IT SCALE OR SPREAD?  
(circle one)

SPREAD  
Complete Part B



## Part B: Considering SPREAD

Spreading new ideas requires people to accept and adopt new ways of being and acting in their systems. People react to change in different ways – resistance, apathy, compliance, conformance, and commitment.

**Make a Plan: How might we encourage commitment to change?**  
(Brainstorm ideas below.)

---

**Create the will for change in individuals and groups**  
*How will you motivate people?*

---

**Communicate WHY the change is occurring**  
*Why this change? Why now?*

---

**Provide information on HOW the change will take place**  
*What kind of models will be helpful?*

---

**Get consensus on the resources and support that will be needed for the change**  
*What might need to be removed?*

---

**Publicize the change in advance and let people have time to understand what is coming**  
*What mindsets might you encourage?*

---

## Part C: Considering SCALE

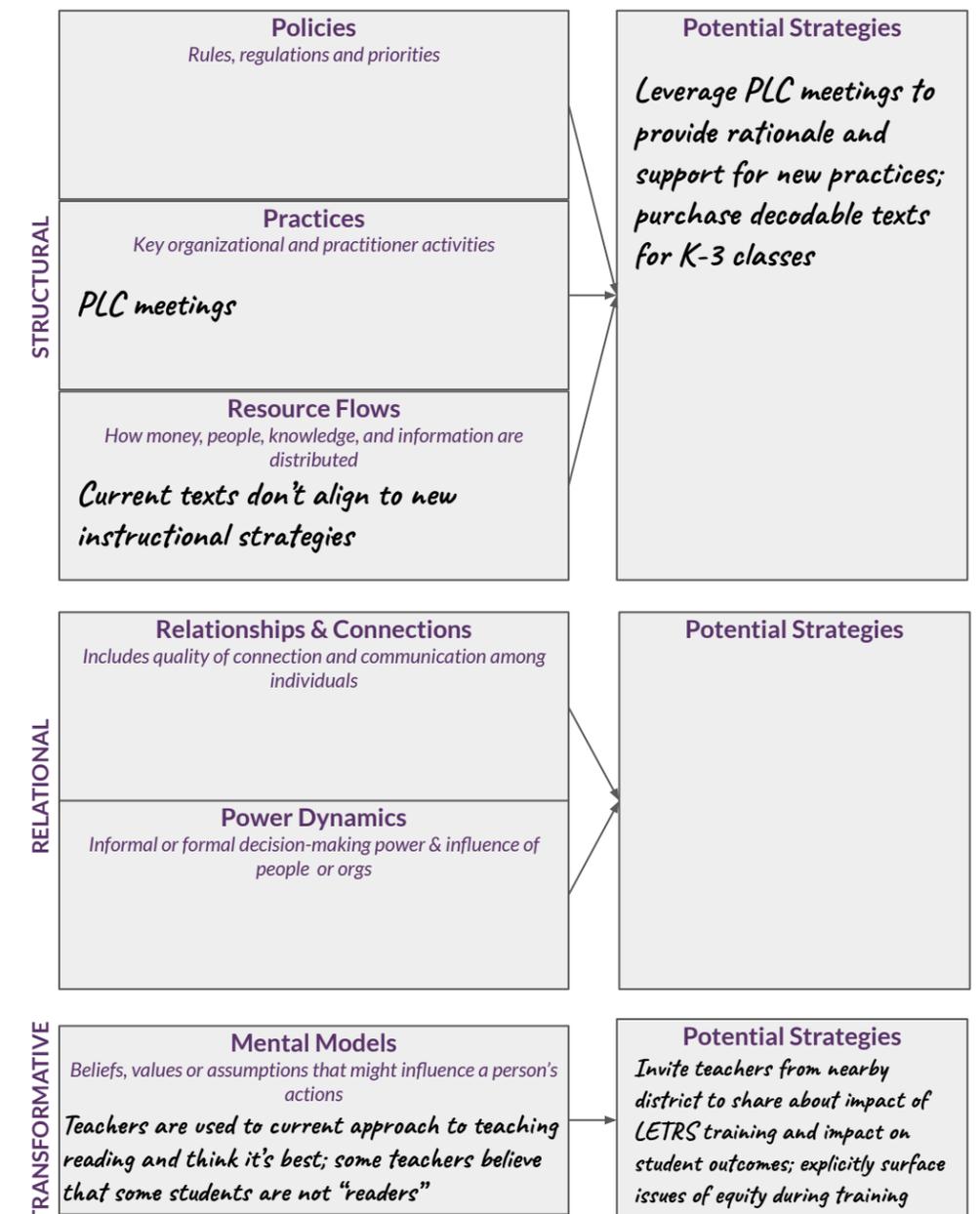


Scaling can be difficult because new ideas encounter an existing complex system which maintains the status quo by the nature of its design. Overcoming the complexity of an existent system requires us to consider the structural, relational, and transformational changes that may be needed to get a new idea to work reliably with quality.

**Make a Plan: How might we attend to the complexity of the system?**

**Step 1: Assess System Conditions.** What elements of the current system might impact implementing the change? (Consider how both the **organization's actions and your personal actions** have contributed to the conditions holding the problem in place.)

**Step 2: Identify Strategies.** What strategies can help address these constraints? Who needs to be involved?



Adapted from [The Water of Systems Change: Action Learning Exercise](#)

## Part A: Defining the Challenge

SPREAD	SCALE OR SCALE-UP
<p>Focus is on <b>replication of practice</b></p> <p><i>The dissemination of new ideas, that have been successfully implemented, across a broader range of contexts</i></p> <p>You might be facing a SPREAD problem if:</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> New practice or intervention is proven to be effective</li> <li><input type="checkbox"/> New practice or intervention is readily available</li> <li><input type="checkbox"/> Individuals seem hesitant to take up the idea</li> </ul>	<p>Focus is on <b>overcoming systems constraints</b></p> <p><i>Overcoming the institutional inertia and infrastructure issues that arise as new ideas spread to impact outcomes at the larger system level</i></p> <p>You might be facing a SCALE problem if:</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> There is a constraint in the system that will make it difficult for people to enact change reliably</li> <li><input type="checkbox"/> Additional resources are needed to enact intervention</li> <li><input type="checkbox"/> Implementation requires new tools, knowledge or behavior changes</li> <li><input type="checkbox"/> Systemwide policies, practices, or beliefs are impacting take up</li> </ul>

*Describe the challenge you are facing disseminating learning or implementing a new idea or practice.*

**IS IT SCALE OR SPREAD?**  
(circle one)

**SPREAD**

Complete Part B

**SCALE**

Complete Part C

## Part B: Considering SPREAD

Spreading new ideas requires people to accept and adopt new ways of being and acting in their systems. People react to change in different ways – resistance, apathy, compliance, conformance, and commitment.

**Make a Plan: How might we encourage commitment to change?**  
(Brainstorm ideas below.)

**Create the will for change in individuals and groups**

*How will you motivate people?*

**Communicate WHY the change is occurring**

*Why this change? Why now?*

**Provide information on HOW the change will take place**

*What kind of models will be helpful?*

**Get consensus on the resources and support that will be needed for the change**

*What might need to be removed?*

**Publicize the change in advance and let people have time to understand what is coming**

*What mindsets might you encourage?*

## Part C: Considering SCALE

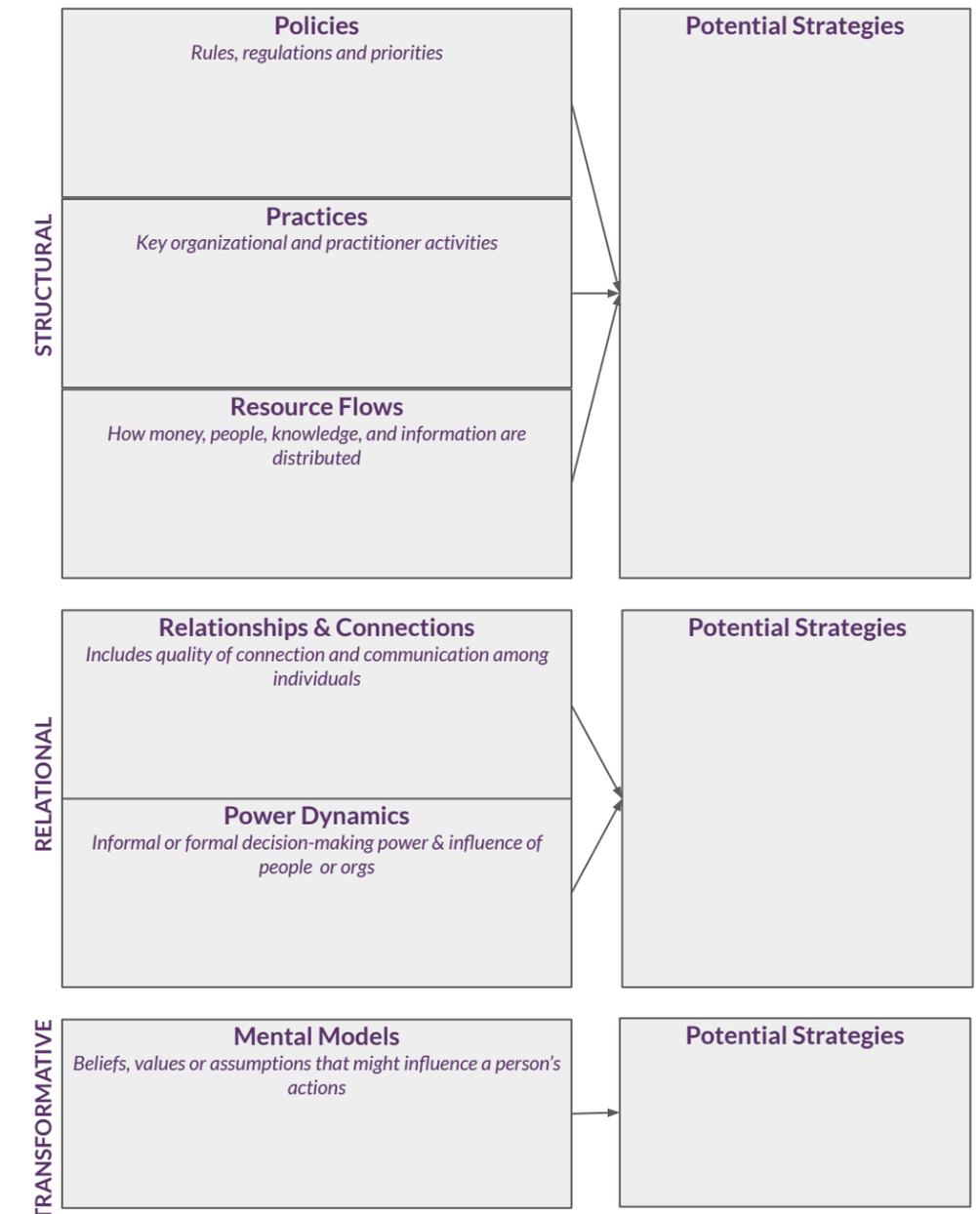


Scaling can be difficult because new ideas encounter an existing complex system which maintains the status quo by the nature of its design. Overcoming the complexity of an existent system requires us to consider the structural, relational, and transformational changes that may be needed to get a new idea to work reliably with quality.

**Make a Plan: How might we attend to the complexity of the system?**

**Step 1: Assess System Conditions.** *What elements of the current system might impact implementing the change? (Consider how both the organization's actions and your personal actions have contributed to the conditions holding the problem in place.)*

**Step 2: Identify Strategies.** *What strategies can help address these constraints? Who needs to be involved?*



Adapted from [The Water of Systems Change: Action Learning Exercise](#)